

## Message Text

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61

ACTION NEA-10

INFO OCT-01 EUR-12 EA-07 ISO-00 CIAE-00 PM-04 H-02 INR-07

L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06

AID-05 OMB-01 TRSE-00 ACDA-05 EB-07 /094 W

----- 067150

R 211225Z OCT 75

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 1807

INFO AMEMBASSY LONDON

AMEMBASSY MOSCOW

AMEMBASSY PARIS

AMEMBASSY STOCKHOLM

DIA

USLO PEKING

CINCPAC

C O N F I D E N T I A L NEW DELHI 14031

NOFORN

CINCPAC FOR POLAD

E.O. 11652: GDS

TAGS: PFOR, MASS, IN, SW, UK, FR

SUBJECT: SWEDISH NEGOTIATIONS WITH INDIANS ON VIGGEN AIRCRAFT

1. SWEDISH EMBOFF HAS INFORMED US THAT MAIN INDIAN NEGOTIATOR WITH SWEDES ON VIGGEN AT NEW DELHI END HAS BEEN MRS. GANDHI'S OLDER SON, RAJIV GANDHI. LATTER'S ONLY ASSOCIATION WITH AIRCRAFT INDUSTRY (TO OUR KNOWLEDGE) HAS BEEN AS PILOT FOR INDIAN AIRLINES AND THIS IS FIRST TIME WE HAVE HEARD HIS NAME AS ENTREPRENEUR.

2. SWEDISH EMBOFF SAYS THAT DASSAULT HAS SON-IN-LAW OF INDIAN AIR MARSHALL MEHRA AS ITS CHIEF NEGOTIATOR FOR MIRAGE SALE.  
MRS. GANDHI (ACCORDING TO SWEDISH INFO) HAS MADE PERSONAL DECI-  
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SION NOT TO PURCHASE BRITISH JAGUAR BECAUSE OF HER PREJUDICES

AGAINST BRITISH. DECISION WOULD BE BETWEEN MIRAGE AND VIGGEN. THE SWEDISH DIPLOMAT SAID THAT SWEDEN'S NEUTRAL POSITION IN WORLD POLITICS IS OFFSETTING VIGGEN'S HIGHER COST. HE EXPRESSED IRRITATION AT THE WAY MRS. GANDHI IS PERSONALLY DOMINATING NEGOTIATIONS, WITHOUT INVOLVEMENT OF INDIAN AIR FORCE OFFICERS.

3. ACCORDING TO SWEDISH EMBOFF, NEGOTIATIONS WITH SWEDES ARE FOR 50 VIGGEN AIRCRAFT TO BE DELIVERED AT \$4-5 MILLION PER AIRCRAFT\* SWEDES BELIEVE INDIANS HAVE MADE DECISION NOT TO PURCHASE ANY MORE SOVIET MILITARY AIRCRAFT.

4. DAO COMMENT: DAO HAS NO ADDITIONAL INFORMATION TO EITHER REFUTE OR CONFIRM THE ABOVE INFORMATION.  
SAXBE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT SALES, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 OCT 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975NEWDE14031  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 28 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Markings:**

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06 JUL 2006

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**Review Release Event:** n/a  
**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SWEDISH NEGOTIATIONS WITH INDIANS ON VIGGEN AIRCRAFT  
**TAGS:** PFOR, MASS, IN, SW, UK, FR  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006